

Andy Dow

Shareholder Co-Chair, Real Estate Industry Group; Co-Chair, Healthcare Industry Group

Practices: Real Estate Development & Investments; Healthcare Facilities Real Estate; Leasing & Asset Management; Healthcare; Real Estate
Industries: Real Estate; Healthcare

Andy Dow maintains a reputation for finding the proper balance between legal issues and his clients' business objectives, which allows him to craft efficient, creative and economical solutions to the complex issues his clients encounter.

Unique Lawyer Experience

- Healthcare Real Estate
- Hospitality and Resorts

Representative Experience

- **Development:** Representation of developers, pension funds and other investors in all stages of development, including land planning, entitlements, land acquisition, debt and equity financing, construction, leasing and disposition
- **Leasing:** Representation of landlords and tenants in major office, industrial, retail and mixed-use projects, with experience in lease review, preparation, negotiation and ancillary matters related to leasing
- **Property Management:** Representation of property owners and managers in connection with the negotiation of property management agreements and providing advice with respect to operational issues related to income producing properties
- **Acquisitions and Dispositions:** Representation of developers, REITS, pension funds and other clients in the acquisition and disposition of various types of real estate (including downtown and suburban office buildings, hospitals and other healthcare facilities, community shopping centers and power centers, regional malls, hotels, apartments, resorts, golf course developments and mixed-use projects)
- **Entity and Transaction Structure:** Significant experience in the formation and structuring of all forms of real estate entities and counseling clients with respect to transaction structures and strategies
- **Finance:** Representation of a variety of institutional lenders and borrowers in a broad range of debt and equity financing transactions, including construction loans, permanent loans, lines of credit, equity participations, syndications, foreclosures and workouts
- **Healthcare Real Estate:** Representation of hospitals and hospital systems in the strategic use of real estate to accomplish organizational objectives; experience in a wide variety of transactions on behalf of both providers and developers/investors involving healthcare facilities spanning the continuum of care, from clinical space to acute-care hospitals, to post-acute facilities, to senior living (including assisted living facilities, skilled nursing facilities, memory care and the like)
- **Corporate Facilities Management:** Representation of corporate users, assisting them in maximizing the utilization of their corporate real estate assets. Such representation has included



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Education

- Southern Methodist University, Dedman School of Law
 - J.D., 1991
 - Managing Editor, *SMU Law Review*
 - Bracewell & Patterson Legal Writing Award
- Southern Methodist University, Cox School of Business
 - Real Estate Finance - MBA Level
- Dallas Baptist University
 - B.B.A., 1987
 - *cum laude*
- Texas Christian University
 - 1983-1986

build-to-suit developments (both owned and leased), off-balance sheet financing techniques (such as synthetic leases) and portfolio reviews and dispositions

Professional & Community Service

- State Bar of Texas
- American Bar Association
- Dallas Bar Association
- American Health Lawyers Association
 - Practice Group (Hospitals & Health Systems)
 - Affinity Group (Real Estate)
- International Council of Shopping Centers
- The Real Estate Council (Executive Committee and Secretary, 2009)
- The Real Estate Council Foundation (Board of Directors, 2008-2009, 2014-2016)
- The First Tee of Dallas (Board of Directors, 2007 President)
- Editorial Board of Healthcare Real Estate Insights publication
- Leadership Dallas Alumni Association
- SMU Real Estate Society
- Stonebriar Country Club
- Prestonwood Baptist Church, Dallas (Former Sunday School Director)

Awards & Recognition

- *Chambers USA Guide to America*, Chambers & Partners Publishing, 2003-2019
- *The Best Lawyers in America*, Woodward/White, Inc., 2006-2019
- Texas Super Lawyers, Thomson Reuters, 2005-2018
- College of the State Bar of Texas, 2002-2006
- Texas Rising Stars, Thomson Reuters, 2004

Admissions

- Texas, 1991