

# Brian Short

Managing Shareholder - Charlotte

**Practices:** Real Estate Finance, Default Resolution & Servicing; Real Estate Development & Investments; Finance & Lending; Insurance

**Industries:** Financial Services; Real Estate

Brian Short is a shareholder in Winstead's Real Estate Finance Practice Group and has been practicing real estate law since 1998. His practice involves a variety of commercial real estate transactions with extensive experience in real estate finance. Brian has been a part of a team that has closed in excess of 2,000 securitized real estate loans.

## Representative Experience

- **Securitized Lending:** Representation of national CMBS and other fixed-income lenders on financing transactions generally ranging from \$2,000,000 to \$130,000,000, and typically involving many sophisticated issues surrounding the capital markets industry, including cash management arrangements, ground leases, interim and mezzanine financing, defeasance, syndicate tenant-in-common arrangements and cross-collateralized/cross-defaulted, A/B Note and portfolio loan structures
- **Servicing:** Representation of national insurance companies, fixed-income lenders and third party servicers on servicing matters including consents, assumptions, partial releases, transfer of servicing, workouts, forbearance arrangements, foreclosures and related litigation
- **Loan Acquisitions:** Representation of clients in acquisition of performing CMBS and portfolio loans and distressed debt secured by commercial and multifamily real estate assets
- **Construction Lending:** Representation of national and regional lenders on construction loan transactions
- **Acquisition and Disposition:** Representation of clients in the sale and purchase of commercial real estate including restaurants, multifamily projects and raw land
- **Distressed Assets:** Representation of (i) national and local investors in acquisition of REO properties and performing and non-performing loans, including loans with syndicated tenant in common ownership and subsequent loan modifications, workouts and foreclosures; and (ii) borrowers in negotiation of a workout with lenders on underperforming assets

## Professional & Community Service

- State Bar of Texas
- American Bar Association
- Dallas Bar Association
- Commercial Mortgage Securities Association
- Mortgage Bankers Association
- State Bar of Indiana



### Charlotte Office

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### Dallas Office

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### Education

University of Tennessee College of Law  
– J.D., 1998

University of Tennessee  
– M.B.A., 1997

Purdue University  
– B.S., Engineering, 1994  
– *highest distinction*

## Awards & Recognition

- *The Best Lawyers in America*, (BL Rankings, LLC), 2013-2024
- Texas Rising Star, Thomson Reuters, 2005-2007, 2011
- Recipient of Winstead's "We Strengthens Me" award given annually to one associate for excellent service and dedication

## Admissions

- Texas, 2001
- Indiana, 1998
- Not licensed in North Carolina