

# Greg Erwin

Shareholder

**Practices:** Real Estate Development & Investments; Leasing & Asset Management; Real Estate

**Industries:** Real Estate

Greg Erwin is a member of Winstead's Real Estate Development & Investments Practice Group. With more than 30 years of experience as a real estate practitioner, Greg handles sophisticated real estate deals for clients such as New York Stock Exchange REITs, privately held development firms and wealthy individuals. Grounded with a sound analytical background and well-versed in the substantive areas of complex real estate transactions, Greg is known for his ability to get deals done, while always watching out for his clients' best interests. Applying Winstead's traditional team approach to real estate deals, he is efficient and effective.

Greg is a frequent lecturer at local, state and national seminars and contributor to legal publications.

## Representative Experience

- Representation of real estate developers, owners and investors in the acquisition, development, leasing, financing and sale of shopping centers, office buildings, multifamily projects, office/warehouses, medical office buildings, hotels and recreational developments
- Representation of financial institutions in the structuring, negotiation and documentation of all types of commercial real estate credit facilities including acquisition/construction lending and permanent financing

## Professional & Community Service

- State Bar of Texas
- American Bar Association
- Houston Bar Association
- American College of Real Estate Lawyers
- Houston Real Estate Lawyers Council
- Houston District Council, Urban Land Institute ([READ MORE](#))
- Central Houston, Inc. (Member; Board of Directors)

## Awards & Recognition

- *The Best Lawyers in America*, Woodward/White Inc., 2005, 2007-2021
- *The Best Lawyers in America*, "Lawyer of the Year" - Real Estate Law, Woodward/White Inc., 2012
- Board Certified in Commercial Real Estate Law and Residential Real Estate Law by the Texas Board of Legal Specialization
- Houston's Top Lawyers, *H Texas*, 2005-2006, 2008, 2010, 2014, 2017
- Texas Super Lawyers, Thomson Reuters, 2005-2020
- Houston Top 100, Thomson Reuters, 2005 and 2010



### Houston Office

713.650.2781 Direct

713.650.2400 Fax

[gerwin@winstead.com](mailto:gerwin@winstead.com)

### Education

University of Texas School of Law

– J.D., 1974

– *cum laude*

Southern Methodist University

– B.A., 1970

– *cum laude*

- Chambers and Partners USA Guide: America's Leading Business Lawyers, Real Estate, 2005, 2008 and 2010-2018
- *Chamber USA Guide to America*, Chambers & Partners Publishing, 2019-2020
- Who's Who Legal, Law Business Research Ltd., 2008

## Admissions

- Texas, 1974