

Jeff Matthews

Shareholder Chair, Business & Transactions Department

Practices: Real Estate Development & Investments; Real Estate Finance, Default Resolution & Servicing; Planned Community, Mixed-Use & Condominium; Healthcare Facilities Real Estate; Real Estate
Industries: Real Estate; Universities; P3, Infrastructure & Project Finance; Investment Management & Private Funds

Jeff Matthews is a member of Winstead's Real Estate Development & Investments Practice Group and currently serves as chair of Winstead's Business & Transactions Department. Jeff advises clients in complex real estate transactions, including mixed-use and condominium developments, joint ventures, multifamily developments and portfolio transactions. Outside of the office, Jeff is active with The University of Texas McCombs School of Business and Law School and the Rise School of Dallas.

Representative Experience

Real Estate Development

- Represent a publicly traded financial institution with its development of a 1.2 million sq. ft. office
- Represent a student housing development company in connection with its development of properties in locations throughout the country
- Represent a multi-family developer in high-rise developments in Texas, Arizona, Georgia and California
- Represent various developers in the development of mixed-use projects throughout Texas
- Represent various condominium developers in the development, construction and rehabilitation of projects in Dallas, Fort Worth, Austin, San Antonio and Galveston
- Represent client in connection with the development of the largest condominium project West of the Mississippi River

Real Estate Lending

- Represent lender in connection with its permanent loan program for various office investors
- Represent a lender in connection with the construction of multi-family projects throughout the country, including New York, San Francisco, Nashville, Dallas and Austin
- Represent lenders in connection with development loans for healthcare facilities, including medical office buildings and senior living facilities
- Represent lenders in connection with mezzanine loans and loans secured by the borrower's interest in promissory notes
- Represent investors in distressed debt in the acquisition of notes secured by highly sought after real estate

Real Estate Acquisitions and Dispositions

- Represent investors in the acquisition and financing of core, core plus and value add real estate investments in multi-family projects, office and retail



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Education

University of Texas School of Law
– J.D., 2003

University of Texas
– B.B.A., 2000

- Represent investor in the acquisition of high-end resorts located throughout the country
- Negotiation of joint venture agreements for equity investors in numerous types of real estate acquisitions

Workouts and Restructuring

- Represent lenders in connection with restructuring troubled loans for the development of residential lots
- Represent lender in connection with restructuring a loan for the development of retail space
- Represent lenders in connection with the foreclosure of real and personal property
- Represent lender in the negotiation of a multi-party intercreditor agreement relating in connection with a recapitalization of a multi-family project
- Represent numerous lenders in resolving deficient and problematic property agreements, such as CCRs, relating to foreclosed upon property
- Represent lenders in the disposition of foreclosed upon property
- Represent developers in resolving troubled real estate development projects

Professional & Community Service

- American College of Mortgage Attorneys, Member 2014
- The Rise School of Dallas
- UT McCombs School of Business, Real Estate Finance and Investment Center
- University of Texas Development Board

Awards & Recognition

- Associate Leadership Council, 2007-2008, for The Real Estate Council
- *The Best Lawyers in America*, Woodward/White Inc., 2016-2020

Admissions

- Texas, 2003
- U.S. District Court Northern and Eastern Districts of Texas