

Jennifer Martin

Of Counsel

Practices: Real Estate Development & Investments; Infrastructure & Eminent Domain ; Planned Community, Mixed-Use & Condominium; Homeowners Association Law; Single-Family Rental and Build-For-Rent

Industries: Real Estate

Jennifer Martin is a member of Winstead's Real Estate Development & Investments Practice Group as well as the Infrastructure & Eminent Domain Practice Group. Jennifer has broad experience in real estate law having represented HOAs, homebuilders, developers, investors, and municipalities.

She served as Corporate Counsel – HOA and Community Management at a \$17.3B real estate investment, development, and operating company focused primarily in the SFR and BTR sector. In that role, she applied her deep understanding of complex planned community governance to large-scale acquisitions and dispositions as well as daily community operations. This in-house experience informs her representation of clients to proactively address their needs.

Jennifer has extensive experience drafting, amending, and interpreting governing documents, including CC&Rs, bylaws, and rules, as well as acting as general counsel to HOAs related to compliance, insurance, and enforcement matters. She has assisted developers in documenting public improvement district (PID) agreements. Additionally, she has negotiated resolutions to allegations of fair housing violations faced by “housing providers,” including in-depth research into the potential disparate impact of rental restrictions in common interest developments. She also negotiates service agreements for the sale and installation of modular housing.

In addition, Jennifer represents a municipality in negotiations with numerous oil and gas pipeline owners and operators regarding an abandoned railroad right-of-way and the installation of an HDPE waterline along a 26-mile corridor.

Routinely, Jennifer participates in speaking engagements to inform and educate real estate industry professionals as to the opportunities and potential pitfalls that HOAs pose.

Professional & Community Service

- State Bar of Texas
- State Bar of California
- Commercial Real Estate Women (CREW), Board of Directors
- Urban Land Institute (ULI), Local Member Council
- Community Associations Institute (CAI), Austin Chapter
- Real Estate Council of Austin (RECA)
- Hays Caldwell Economic Development Partnership
- Opportunity Austin
- Texas Advocacy Project, Black & White Ball Committee, 2023-2024



Austin Office

512.370.2883 Direct

512.370.2850 Fax

jlmartin@winstead.com

Education

University of Southern California, Gould School of Law

– J.D., 2004

– Production Editor, *Southern California Review of Law and Women's Studies*

University of California at San Diego

– B.A., Economics and Sociology, 2000

– Dean's List

Admissions

- Texas, 2019
- California, 2004