

Mike Alessio

Shareholder Member of Board of Directors

Practices: Real Estate Development & Investments; Real Estate
Industries: Real Estate; Investment Management & Private Funds

Mike's areas of practice involve a wide variety of commercial real estate transactions, including the acquisition and disposition of investment-grade property, commercial development, office and retail leasing and a broad range of financing transactions. Mike Alessio has been a member of Winstead's real estate development and investment practice since 1995.

Mike has served as a member of Winstead's Board of Directors and is a member of the firm's Legal Opinion Committee. Mike was formerly the chairman of the firm's law school hiring program and Recruiting Committee.

Representative Experience

- Acquisitions and Dispositions: Multi-site and multi-jurisdictional portfolio acquisitions and the related debt and equity structuring on behalf of pension plans, REIT's, private equity funds, educational foundations and other long-term public and private equity investors and funds
- Joint Venture Investments: Represents private equity firms, pension funds, educational foundations and fund advisors in the structuring, negotiation and administration of multi-party joint ventures for all stages of the life cycle of a real estate investment
- Debt Acquisition: Represents institutional and entrepreneurial investors in the purchase and restructuring of senior and junior debt facilities, distressed debt and distressed real estate assets, and the process and strategy of gaining control of distressed real estate
- Development: Represents developers and investors in all stages of the development of retail centers, multi-family projects, industrial facilities, hotel and resort projects, and office build-to-suit and speculative projects
- Finance: Represents a wide variety of institutional lenders, life companies and banks in connection with debt and equity transactions, permanent and construction financing, mezzanine financing, and preferred equity transactions
- Leasing: Negotiates office, retail and industrial leases and subleases and retail development ground leases, with significant experience in restaurant leasing representing the tenant's side

Professional & Community Service

- Ronald McDonald House of Dallas (Board of Directors, 2010-present)
- Salesmanship Club of Dallas (2013)
- The da Vinci School (Advisory Board, 2008-2010)
- Leadership Dallas (Class of 2001-2002); Legacy Dallas (2009-2010)
- The Real Estate Council (Sustaining Member, 1997-present); Community Leadership Committee (2008-2009); TREC Legacy Project Advisory Committee (2001); TREC Skills Bank (Founding Member, 2000); TREC Technical Assistance Committee (1999); TREC Associate Leadership Council (Class of 1998-1999)



Dallas Office

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Education

Southern Methodist University, Dedman School of Law

- J.D., 1995
- *cum laude*
- SMU Law Review
- Order of the Coif
- Phi Delta Phi Honor Society

University of Texas at Austin

- B.A., Economics, 1992
- B.A., Philosophy, 1992

- State Bar of Texas (1995-present)
- College of the State Bar of Texas (2000-present)
- Dallas Bar Foundation Fellow (2005-present)
- Dallas Bar Real Estate Discussion Group (Contributing Member, 2000-present)
- UT Law School (Mortgage Lending Institute Planning Committee, 2003-2008)
- SMU Law School Dean Selection Committee (Alumni Member, 1997-1998)
- Recipient, Dallas Bar Association Citation for Exemplary Pro Bono Service to the Community (1999)

Awards & Recognition

- *The Best Lawyers in America*, Woodward/White, Inc., 2012-2021
- *The Best Lawyers in America*, Woodward/White Inc., "Lawyer of the Year" - Real Estate, 2020
- Best Real Estate Deals Award Winner, *Dallas Business Journal*, 2003, 2009
- Best Lawyers in Dallas, *D Magazine*, 2009, 2011-2013
- *Chambers USA Guide to America*, Chambers & Partners Publishing, 2006-2020
- Texas Super Lawyers, Thomson Reuters, 2005-2020
- Texas Rising Star, Thomson Reuters, 2004-2005
- Best Lawyers in Dallas Under 40, *D Magazine*, 2002, 2005-2007
- Jerry Charles Saegert Award for Best CLE Paper (2001 UT Mortgage Lending Institute)

Admissions

- Texas, 1995